

About National Cooperative Exports Limited (NCEL)

NCEL – National Co-operative Exports Ltd is a multi-state co-operative society promoted by four major co-operative societies of the country viz. GCMMF (Amul), KRIBHCO, IFFCO, NAFED and a national level corporation - NCDC. It is granted a status of national importance under schedule II of MSCS Act.

The newly formed Ministry of Cooperation has facilitated organizing this National Export Cooperative Ltd under Multi State Cooperative Societies Act, 2002 as an umbrella organization for exports. NCEL shall support various co-operatives across the country by exports of their produce and ensure to earn them better returns.

In the first year of its inception, NCEL has recorded turnover of more than Rs 1300 Crore and look forward for 10 fold increase in the current year. To know more about NCEL, please visit: <https://ncel.coop>

In order to develop a strong export oriented team with knowledge of various Agri commodities and different geographic across the globe, NCEL is looking for young and dynamic executive to head each region.

JOB DESCRIPTION

Position	Business Head
Location	Delhi
No. of Positions	10
Major Accountabilities	<p>The candidate will be responsible for business development function for Agri commodities products in any of following regions.</p> <ol style="list-style-type: none"> 1. Middle East 2. South East Asia 3. Central Africa 4. Western Africa 5. Eastern Africa 6. Nepal, Bhutan & Bangladesh. 7. European Union 8. USA 9. Oceania 10. Central Asia <p>S/he will be responsible for prospecting, qualifying, negotiating and strategizing business development for assigned region. S/he shall directly handle and liaison with key Export accounts and send products samples, price offers and product details to them. S/he will be responsible for monitoring sales as well as supply chain for Export business. The person is required to travel in assigned export markets for appointment of new importers / distributors and generate sales from new territories.</p>
Education	<p>UG – First class graduate in any discipline</p> <p>PG – Two years full time MBA from premium management institutes.</p>
Experience	3-5 years of relevant experience of handling business development in any above mentioned regions only.
Approx CTC (per Annum)	<p>Rs 20.00 to 25.00 Lacs per annum</p> <p>Remuneration would be commensurate with qualification and experience</p>
How to apply	<p>Forward updated CV at career@ncel.coop</p> <p>Last date to apply is 20.04.2024</p> <p>Note: Please clearly mention specific region expertise in e-mail cover letter while applying.</p>